Proposed Sole Source Purchase Form

Pursuant to New Mexico Procurement law, the UNM Purchasing Department will post your completed form on the UNM Sunshine Portal for 30 days prior to purchase of the goods/services.

I. GENERAL INFORMATION. PLEASE PROVIDE THE FOLLOWING:

<table>
<thead>
<tr>
<th>Date of Request</th>
<th>5-21-2018</th>
<th>Requisition Number (If Applicable)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Request Submitted by</td>
<td>Erika Elwell and Michael Flores, AuD</td>
<td>Title</td>
</tr>
<tr>
<td>Department</td>
<td>Speech and Hearing Sciences</td>
<td>Email</td>
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<td>Phone</td>
<td>277-0823</td>
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<tr>
<td>Proposed Vendor</td>
<td>GN ReSound</td>
<td>Amount</td>
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</tbody>
</table>

Buyer Team - See Commodity list at [http://www.unm.edu/~purch/commcodes.pdf](http://www.unm.edu/~purch/commcodes.pdf)

Provide a basic description of goods/services to be provided:

Hearing aids and hearing aid wireless accessories for patients coming to the UNM Speech and Hearing Audiology clinic.

Why is this purchase needed?

To accommodate customer orders for medical devices specific to their hearing loss and needs

II. BASIS FOR SOLE SOURCE PROCUREMENT. CHOOSE APPLICABLE BOX(ES) AND PROVIDE ADDITIONAL INFORMATION, AS REQUESTED:

☒ Proprietary item, technology or service only available from the proposed vendor. (Check box and describe proprietary component)

Resound has specific proprietary technology that is specific to their hearing aids that cannot be purchased from other vendors. This includes binaural directionality II, Spatial sense, accessibility to Resound tinnitus Relief App and Smart App, and connectivity to the Resound Unite streaming and connectivity links.

☐ Compatibility requirement with existing item, technology or service. (Check box and describe compatibility requirement)
☐ Renewal of support/maintenance/subscription of software, technology or other intellectual property. (Check box and describe)

☒ Other Basis for Sole Source: Please describe below:
Each of the eight main manufacturer of hearing aids has proprietary products with over 50 hearing aids in each Brand. The number of choices for programming would amount to nearly 500 hearing aid choices and over 1000 programming choices if all manufacturers’ products were included. As the person responsible for testing, fitting, and verifying the appropriate products on the patients, my choices are based on the ones who have the highest level of technology with the greatest adaptability, best warranty, high customer service, and a fair pricing to the patient and the University.

III. SUPPLEMENTAL DETAILS. PLEASE PROVIDE ADDITIONAL INFORMATION AS REQUESTED BELOW:
Describe in detail the unique capabilities of the proposed vendor’s goods/service and/or personnel performing the work and why this constitutes the only source. Focus on what is unique about the goods/service and why no other vendor could meet your needs.

GN Resound is the only source for their products. Their products are not wholesaled through other vendors. Purchasing through online sites voids all manufacturer warranties. Unable to provide after sales repair services to patients without purchasing directly through GN Resound.
Describe the due diligence made to locate other possible sources including communications with other universities, communications with similar providers, web searches, yellow page searches, review of advertisements and trade publications, etc.

| Have searched several websites and group purchasing vendors, but pricing was significantly higher and warranties would be voided per manufacturers guidelines. |

List the other vendors who were contacted. Please describe the specs/qualifications/criteria that the other vendors were unable to satisfy.

| Oticon, does not provide Resound products and their specific products do not meet patient needs. Widex, does not provide Resound products and their specific products do not meet patient needs. Siemens, does not provide Resound products and their specific products do not meet patient needs. |