Proposed Sole Source Purchase Form

I. GENERAL INFORMATION:

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<tr>
<th>Date of Request</th>
<th>Requisition Number (if applicable)</th>
<th>n/a</th>
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<td>May 1, 2017</td>
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Request Submitted by: Jennifer Sanchez
Title: Procurement Specialist
Department: Blood Bank and Tissue Bank
Phone: 505-272-3831
Email: jedsanchez@salud.unm.edu

Request Submitted by: Eileen Sierra
Title: Supervisor, Blood Bank
Department: Blood Bank and Tissue Bank
Phone: 505-272-9640
Email: Eileen.Sierra@etricore.org

Proposed Vendor: Haemonetics Corporation

Estimated Amount: $432,000.00
Estimated Term: Five years

UNM Hospitals Purchasing Director: Jeffrey C. Gilmore

Provide a basic description of goods/services to be provided:

The University of New Mexico Hospitals (UNMH) is looking to procure a BloodTrack Software Solution. The purchase is comprise of the HaemoBank™ 80 compartment device for storage and remote allocation of blood products in the Operating Room ("OR") and the BloodTrack Software, a modular suite of blood management solutions that combine software with hardware components to act as an extension of the blood bank information system ("BBIS").

Why is this purchase needed?

Current storage refrigerator in OR does not allow for controlled, patient specific removal of blood products (Red Blood Cells or RBC) on an as needed basis. Blood storage refrigerator in use now allows for storage of RBC for anticipated use for patient surgery, RBC are allocated to patient for the duration of the surgery and then released if not needed. With BloodTrack refrigerator, RBC can be remotely allocated to patient when needed and released from patient if not needed. The software is necessary to support the HaemoBank™ 80, which is a new piece of equipment that requires a software upgrade to v4.10 and the UNMH is currently running on v4.4.

II. BASIS FOR SOLE SOURCE PROCUREMENT:

☐ PROPRIETARY. *Item, technology, or service is proprietary and available ONLY from the proposed vendor.*

Haemonetics is the sole provider of this complete solution. Not available from any other vendor.
**COMPATIBILITY. Desired purchase must be compatible with existing item, technology or service.**

The BloodTrack system is currently in use at the UNMH and the software is an upgrade that will ultimately replace the software currently in use but is required for the new equipment being purchased.

The existing equipment can be configured to run on the newer version software. (Software designed for use with HaemoBank™80)

**RENEWAL. Support, maintenance, software subscription, technology or other IP must be renewed from vendor.**

**Other Basis for Sole Source: Please describe below:**

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**III. SUPPLEMENTAL DETAILS.**

Describe the unique capabilities of the proposed vendor’s goods, services, or personnel performing the work and why this constitutes the only source. Describe any risks that could not be overcome without the purchase.

HaemoBank equipment and software not available through any other vendor. Remote allocation of RBC’s for patients. Manual verification of patient information with patient information on RBC transfusion tag can be source of misidentification.

Identify other vendors or sources and the reason they were found to be unsatisfactory for providing the goods, services, or personnel performing the work.
No other vendors

List the other vendors who were contacted. Please describe the specs/qualifications/criteria that the other vendors were unable to satisfy.

IV. DEPARTMENT APPROVAL.
By signing below, the department certifies that the information submitted on this form has been reviewed and this purchase has departmental approval. The final determination of Sole Source approval shall be made by the Purchasing Department.

Requestor: Deileen R. Sierra  Date: 5/3/17

Administrator:  Date: 5/5/17

Director of Purchasing:  Date: _______